



HSNC UNIVERSITY, MUMBAI

NIRANJAN HIRANANDANI SCHOOL OF REAL ESTATE



CERTIFICATE COURSES IN REAL ESTATE

A NEW ERA IN EDUCATION

H.R. COLLEGE | K.C. COLLEGE | B.T.T. COLLEGE



NIRANJAN HIRANANDANI SCHOOL OF REAL ESTATE

ENROLLMENTS OPEN FOR CERTIFICATE COURSES

THE NEW FACE OF REAL ESTATE UNDER RERA

Indian Real Estate is now regulated by 'The Real Estate (Development and Regulation) Act, 2016'. Every State has a RERA regime to control Real Estate Development Process and Real Estate Transaction Process. Understanding real estate compliance under RERA, dos and don'ts, obligations of the various parties involved must be studied well to be on the right side of the law. The course is comprehensively making participants understand the various nuances of real estate development, its facets and intermediaries along with provisions and landmark judgments in various states and Courts for a better compliance.

REAL ESTATE ENTREPRENEURSHIP

The developer and the broker, the landowner and the contractor are all doing the business of Real Estate, either to become builder or realtor, advisor or investor. One must possess a 360 degree perspective of the business spectrum. Four areas of study are identified by this comprehensive course viz. Management, Law, Marketing and Finance. The Gen Next who now want to start their career in real estate must join the course to get essential tools required to succeed in the field of real estate.

So come and start your journey into
the future with HSNC University today!

Fees Rs. 7500/*-

For more details visit
www.hsncu.edu.in



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Reach us at askmeanything@hsncu.edu.in for any queries
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K. C. College Building, Vidyasagar Principal K.M. Kundnani Chowk, 123, Dinshaw Wachha Road, Churchgate, Mumbai - 400 020. E-mail contactus@hsncu.edu.in Contact : 022-66981000

* For detail fee structure kindly visit the website



ABOUT THE HSNC UNIVERSITY

The Hyderabad (Sind) National Collegiate (HSNC) Board is one of the most prominent educational Boards of Maharashtra that has set up 17 educational institutions in and around Mumbai. In the year 2019, the HSNC Board completed 70 years of its educational journey and finally achieved the dream of its Founding Fathers - the establishment of a new State Cluster University - the Hyderabad Sind National Collegiate University (HSNC University).

The HSNC University has been approved by RUSA and the Govt. of Maharashtra and is the first State Cluster University to be set up in the Government – Private Management Body partnership with the Hon. Governor of Maharashtra as its Chancellor and eminent industrialist, Dr Niranjani Hiranandani as its first Provost.

The HSNC University comprises of renowned South Mumbai colleges like H.R College of Commerce & Economics as its Lead college and K.C College of Arts, Science & Commerce and Bombay Teachers' Training College as its constituent colleges.

HSNC University will build partnerships with industry and have new curriculum aligned with industry 4.0. The aim will be to not only learn from the requirements of the market and have industry collaborators willing to orient students towards the same, but also to ensure internships and the best placements for its graduating students.

This multi-faculty University aims to set new paradigms of education. It wishes to harness the energy and enthusiasm of the young, dynamic population of India and guide it towards the path of learning, knowledge, research, innovation, service to society and entrepreneurship.

This University recognizes the immense potential of real estate and the lack of specialized educational curriculum and learning for students aspiring for a future in the multi-billion dollar fast growing industry. Hence, the Niranjani Hiranandani School of Real Estate is a step to fill that void and be the rising sun for the ones who seek a place of reckoning in the real estate industry.



NIRANJAN HIRANANDANI SCHOOL OF REAL ESTATE (NHSRE)

The sky is the limit and skyscrapers the toast of the real estate industry. The fastest growing business opportunity nationally and the key measure of a socialist and welfare state; real estate is second to none in the economic and national scenario.

The Niranjani Hiranandani School of Real Estate is the door which opens to learning, education and opportunities for the bold and sincere, the studious and the dynamic and the conventional as also the innovator. For every student with fire in the belly and a desire to excel, the School of Real Estate is a bridge to a career and a future.

The NHSRE is set to flourish under the HSNC University. This newly launched State Cluster University is set to make its indelible mark on higher education in Mumbai and in the country by initiating several landmark, relevant and contemporary programmes of study. The NHSRE offers several certificate programmes to the students of the constituent colleges of the HSNC University – H. R. College, K. C. College and Bombay Teacher's Training College and also to students from every educational institution and every individual who wishes to hone one's knowledge and skills of Real Estate.

The NHSRE Certificate Courses have been developed after taking into consideration the duration of the course which shall be 8 weeks, comprising of 25 lectures of 50 minutes each. Each Certificate course will be completed in only one semester but will elongate the learning curve.

The NHSRE courses have been curated after due consideration being given to the subjects offered in the existing undergraduate courses like B.A., B.Com., B.Sc., B.A.F., B.B.I., B.F.M., B.M.S. and B.M.M, offered at different colleges.

All the Certificate Programmes of NHSRE inculcate knowledge about different aspects of Real Estate, an arena that is set to be a thriving centre of activity in the coming decade.



NIRANJAN HIRANANDANI SCHOOL OF REAL ESTATE (NHSRE) VISION AND MISSION STATEMENT

Vision :-

- ➔ To inculcate a multi-disciplinary approach to learning of urbanization and real estate development that sets global benchmarks in innovation, sustainability and research aiming to benefit all.

Mission : NHSRE centre of learning and leadership in real estate aims :-

- ➔ To achieve excellence in teaching, intensive research, effective public service and community engagement
- ➔ To access the transformative power of new age educational methods so as to help imbibe theoretical learning and hands-on abilities.
- ➔ To raise the bar and through its 'Team Tomorrow Wing,' offer to the Real Estate industry the latest in research and development and in products and processes so as to help make paradigm shifts in the operations of tomorrow.
- ➔ To produce graduates who will transform the real estate arena to create modern and convenient spaces for all classes of citizens.
- ➔ To associate with other excellent organisations and institutions so as to offer modern and relevant knowledge and pedagogy.
- ➔ To train its students so that they are outstanding in their superior understanding and intellect as well as display sensitivity to environment and natural surroundings to focus on a sustainable and net-zero environment impact future.

FACULTY OF SCIENCE & TECHNOLOGY BOARD OF STUDIES OF REAL ESTATE

- ➔ Chair Person Dr. Shalini Sinha
Vice Principal and Faculty, Department of English, K.C. College
- ➔ Co-Chairperson: Dr. Sanjay Chaturvedi,
Director Sanjay Chaturvedi Associates.
- ➔ Professor: Dr. Pankit Gandhi,
Associate Professor, Department of Mathematics, K. C. College.
- ➔ Expert Member: Dr. Sunder Ram Korivi,
Founding Dean and Professor of Schools for Securities
Education and Research at NISM.
- ➔ Expert Member: Mr. Chetan Kapadia,
Advocate, High Court, Bombay.



NIRANJAN HIRANANDANI SCHOOL OF REAL ESTATE (NHSRE) CERTIFICATE COURSE IN RERA COMPLIANCE

- Mode** : Classroom / Online
Modules : Four
Eligibility : 12th or equivalent examination passed
Duration : 25 sessions | 50 min/session

Overview: Indian Real Estate is now regulated by 'The Real Estate (Development and Regulation) Act, 2016'. Every State has a RERA regime to control Real Estate Development Process and Real Estate Transaction Process. Understanding real estate compliance under RERA, dos and don'ts, obligations of the various parties involved must be studied well to be on the right side of the law. The course is comprehensively making participants understand the various nuances of real estate development, its facets and intermediaries along with provisions and landmark judgments in various states and Courts for a better compliance.

Module 1 Registrations

- ➔ Documents for Firm Registrations
- ➔ Co-promotership
- ➔ Project Registration and
- ➔ Broker Registration

Module 2 Forms and Procedures (Maharashtra)

- ➔ Forms under various Rules and Regulations and Circulars
- ➔ Affidavits and Contents
- ➔ Certification, permissions and other form for completion
- ➔ Documentation: Model Agreement for Sale

Module 3 RERA Accounting and Escrow Mechanism

- ➔ Items under 30:70 ratio for expenditure
- ➔ Escrow compliance
- ➔ Certifications under Form 3 and 5
- ➔ Accounting standards for Project completion

Module 4 Penalties and Orders

- ➔ Orders and Executions
- ➔ Penalties under section 60 to 65
- ➔ RERA Tribunal Rules and Applications
- ➔ Consent Terms and Flows

Module 5 RERA Vs. Other Acts

- ➔ RERA v. MOFA
- ➔ RERA v. NCLT



NIRANJAN HIRANANDANI SCHOOL OF REAL ESTATE (NHSRE) CERTIFICATE COURSE IN REAL ESTATE ENTREPRENEURSHIP

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Module 1 Real Estate Management

- ➔ SWOT analysis
- ➔ Management of HR
- ➔ Management of Operations
- ➔ Management of Resources

Module 2 Real Estate Law

- ➔ Applicable Law and terminology
- ➔ RERA compliance
- ➔ Documentation and Drafting, Registration of the documents
- ➔ Understanding title (7/12 extract, 6/12, Property Card/ Revenue Survey)
- ➔ Due Diligence

Module 3 Real Estate Marketing

- ➔ Difference between Sales and Marketing
- ➔ Four Ps of Marketing
- ➔ Customer Behavior
- ➔ Exploring new markets and international destinations
- ➔ Market Research

Module 4 Real Estate Finance

- ➔ Funding options
- ➔ Deriving Break even and Cost of Fund
- ➔ Calculating Opportunity Loss
- ➔ Accounting Standards (AS) and the Standards on Auditing (SA)
- ➔ Compliance

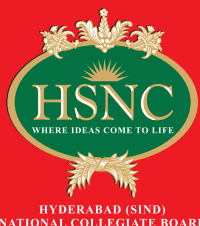


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CERTIFICATE COURSES IN REAL ESTATE

So come and start your journey into
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