

Duration 2 ½ Hrs

Marks: 75

N.B. (1) All questions are compulsory
(2) Figures to the right indicate full marks.

Q1 a. Select the correct alternatives (any eight) (8)

1. Managerial roles were made popular by _____
a. R.L Katz b. Henri fayol c. Max weber d. none of these
2. Concept of POSDCORB was initiated by _____
a. Max Weber b. Luther Gullick c. F.W. Taylor d. none of these
3. Synetics technique was developed by _____
a. Alex. L. Hosborn b. F.W. Taylor c. Mary Follet d. none of these
4. Policies are _____ statements.
a. Past b. implied c. telecasted d. none of these
5. Line organization structure is a _____ structure.
a. Modern b. old c. traditional d. outdated
6. _____ organization is a supplement to existing organisational structures.
a. Line & Staff b. Committee c. Matrix d. none of these
7. Planning premises are assumptions and _____
a. Policies b. alternatives c. predictions d. none of these
8. _____ is a network planning technique.
a. CPM b. ROI c. MIS d. none of these
9. Controlling _____ deviations.
a. Encourages b. stops c. brings d. avoids
10. Control is exercised at _____ of management .
a. Operational level b. functional level c. strategic level d. at all levels

b. State whether the following statements are True or False (any seven) (7)

1. Henry Fayol is the father of Scientific Management.
2. Management is getting the work done by others.
3. MBO concept was initiated by Mary Follet.
4. Strategies are generally short term in nature.
5. Delegation means to transfer authority.
6. Traits are inborn qualities
7. Good organization structure should be flexible in nature.
8. Delphi technique is a form of individual decision making.
9. TQM is applicable to all the organizations.
10. Standing plans are on going plans.

- Q2a. Explain any eight Henry Fayol's principles of management. (8)
b. Enumerate contemporary challenges in managing business today and explain any two issues involved. (7)
- OR**
- c. Describe the managerial roles to be played by managers as described by Henri Mintzberg. (8)
d. Explain few features of contingency approach to management. (7)
- Q3. a. Explain the types of Plan in detail (8)
b. What is MBO? Explain its features. (7)
- OR**
- c. What are the types of group decision techniques? Explain any two types in detail. (8)
d. Explain the process of planning in detail. (7)
- Q4.a. Explain Matrix Organization Structure in detail. State few advantages and Disadvantages. (8)
b. Leadership is situational. Explain (7)
- OR**
- c. "Co-ordination is the essence of Management". Do you agree with the statement? Justify your views. (8)
d. Explain any two leadership styles with its advantages and disadvantages. (7)
- Q5. a. Explain modern controlling techniques in detail. (8)
b. Explain the steps in control process. (7)
- OR**
- Q5 Write Short notes on (any 3) (15)**
1. 6 M's of management
2. Merits of decentralization
3. Trait leadership theory
4. Types of control
5. Departmentation by customers
